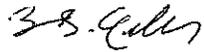


Dear Mr. Kovalchik,

My name is Brian Kelly. I am a NYS employee and Guilderland Resident. I am writing you today in support of the development plans set forth by Pyramid Mgmt. I believe that Guilderland needs this further development to compete with other neighborhoods and cities in the Capital Region. Building new residential areas and what would be the area's only Costco alongside Crossgates which is already the area's largest shopping and entertainment center will only increase Guilderland's appeal to people moving to the area and current residents who may be considering leaving the area. Please vote in favor of the Rapp Road/Western Ave Development on March 11th.

Sincerely,



Brian Kelly