



Michael Hoover  
Auntie Anne's Pretzels and Blaze Pizza  
Guilderland, NY

Guilderland Town Hall  
P.O. Box 339  
Guilderland, NY 12084

**Re: The Proposed 'Crossgates' Added Development – Residential, Mixed Use, Costco**

Hello,

My name is Michael Hoover and I am a business owner in Guilderland. I own and operate Blaze Pizza on Western Avenue as well as own an Auntie Anne's Pretzels location within Crossgates Mall. I wanted to take a moment and first thank you, the town, and the community for embracing and welcoming our businesses over the years. We have had a great experience working within Guilderland as everyone has been very helpful to myself and our business. The community has been phenomenal to work with as well, they have supported us and we have given back to the community in hopefully impactful ways with our fundraising, other donations and support for various organizations. Again, thank you all for all you do, I am grateful to be doing business in Guilderland.

As with any business, I look for ways to get involved more in the community as well as growing our business to provide additional jobs in the community as well as giving more to organizations within the community.

I have learned about the potential added developments within Pyramid's property at Crossgates and wanted to voice my support for these exciting, prestigious projects. From what I have learned from the projects I believe it will help the community in many ways, including providing us businesses with additional traffic. The additional business traffic in my business and others around me is always appreciated and believe this could be a driver for additional economic growth.

I also believe this is a positive for the residents of the community as it provides additional options for residences, not only for the local population but also for students in town, young professionals coming to the great Capital Region and just in general adding to the attractiveness of Albany. I was originally from out of town but since opening business thanks to your support in Guilderland I have purchased a home in the area and this has become one of my favorite places to visit as well as reside in. The development at Crossgates seems like a community friendly project that will help add and support the already great area of Guilderland.

The developers and those involved in the project are top notch as we know and from experience will deliver a first class project while working with the town and residents.

Again, as a business owner I believe this can help the local economics by helping to drive more business, creating more jobs, and enabling those like myself to give even more back into the community in addition to adding even more appeal to the great town of Guilderland. I wanted to just take some time to voice my support for this exciting project and hope it receives the approval from you and your team.

Thanks for all you do for me, the town and all in the community. I look forward to our continued partnership.

Regards,

Michael Hoover  
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