

# *NIMS OUTDOOR SERVICES*

1546 State Route 196, Fort Edward, NY 12828

Phone: (518) 747-5291

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Dear Mr. Kovalchik,

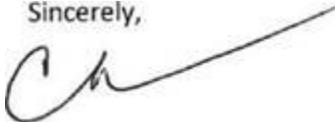
I wanted to write a letter to express the support I have for the possible addition of multiple residential apartment buildings, and the addition of Costco, on Crossgates property.

Being the owner of Nims Outdoor Services I can see the potential and impact that this could have on my business. First, my company knows the potential as we service several apartment complexes and commercial real estate in the Capital Region area. We provide them with services ranging from snow removal, landscaping, room renovation, and extermination. Two projects like this will enable my company to bid work such as site work and lot prep in the early stages, to the actual construction and building these locations. It will also offer opportunities to maintain the grounds and buildings themselves for years to come. My business looks forward to this type of growth, and all the possibilities regarding work and services that I may be able to provide.

Costco is a retail store that the area desperately needs. I also believe this type of development in Guilderland will benefit the community by adding permanent jobs and financial growth for local businesses, companies like mine, the Town, and the residents themselves.

Thank you for your time,

Sincerely,

A handwritten signature in black ink, appearing to read 'Chad Nims', with a long horizontal stroke extending to the right.

Chad Nims