



Donald Csaposs &lt;csapossd@togny.org&gt;

**Crossgates Redevelopment**

1 message

**Matthias Besse** <matthias.besse@lego.com>  
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Wed, May 31, 2023 at 2:58 PM

To whom it may concern,

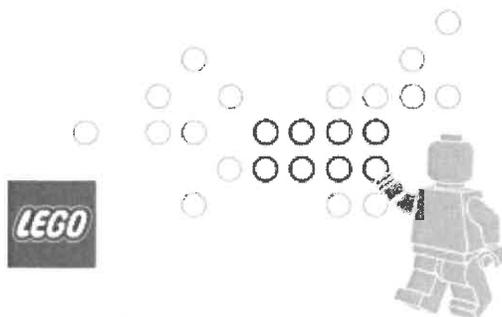
I am writing in support for the proposed Costco Development project proposed by Pyramid Management Group.

As a business leader at Crossgates Mall I am beyond excited for the potential such a development would bring to my store and to the area at large. As a leader in a brick and mortar location we live and die by foot traffic, and we need to see continual commitment towards growing that traffic in order to grow our business. Pyramid has been a fantastic partner in driving that traffic over the time we have been in the mall and their proposed plan would bring thousands of Costco customers to the center. Such an investment would greatly increase both our profits and the tax revenue we pay. The area is zoned for large commercial development and the more growth we can see in this commercial area the better it will be for all of us.

On a personal level, having a location like Costco would absolutely increase the spending that I do in Guilderland. I am not a resident, and honestly do not spend much time or money here outside of the mall. I am sure that I am not alone when I say that a premier destination such as Costoco would give me reason to stay close by after work, rather than shopping in Latham on my drive home at a similar store. Creating a true one-stop location at Crossgates for individuals would only increase the area's attraction over malls and shopping centers in other towns.

I appreciate your time and consideration - please do not hesitate to reach out to me for any follow-up.

Sincerely,

**Matthias Besse**

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